State of Washington

Office of Insurance Commissioner

2003 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Auto: Commercial Auto No-Fault (personal injury protection)

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Mutual Of Enumclaw Ins Co	14761	WA	\$1,360	18.81%	\$1,460	\$327	22.40
State Farm Mut Auto Ins Co	25178	IL	\$1,360 \$536	7.41%	\$1,460 \$512	φ32 <i>1</i> \$65	12.62
			·		·	·	
3 Farmers Ins Exch 4 American States Ins Co	21652 19704	CA IN	\$420 \$410	5.81% 5.67%	\$410 \$389	\$114 \$119	27.88 30.61
			·		·	* -	
5 Truck Ins Exch	21709	CA	\$345	4.77%	\$347	\$44	12.83
6 Zurich American Ins Co	16535	NY WA	\$309 \$284	4.27%	\$290 \$297	\$24 \$144	8.30 48.42
7 Grange Ins Assn	22101		·	3.92%	·	·	
8 Unigard Ins Co	25747	WA	\$202	2.79%	\$203	\$64	31.72
9 Progressive Northwestern Ins Co	42919	WA FL	\$202	2.79%	\$186	\$48	25.86
10 Progressive American Ins Co	24252		\$194	2.69%	\$172	\$136	78.82
11 Progressive Cas Ins Co	24260	OH	\$188	2.60%	\$171	\$72	41.75
12 American Economy Ins Co	19690	IN	\$140	1.94%	\$135	\$23	16.98
13 Progressive Northern Ins Co	38628	WI	\$130	1.80%	\$133	\$109	81.97
14 Financial Ind Co	19852	CA	\$117	1.62%	\$104	\$38	36.9
15 Allstate Ind Co	19240	IL	\$117	1.62%	\$116	\$107	92.0
16 Northland Ins Co	24015	MN	\$107	1.48%	\$101	\$30	29.5
17 Great West Cas Co	11371	NE	\$105	1.46%	\$91	(\$25)	(27.21
18 North Pacific Ins Co	23892	OR	\$94	1.30%	\$87	(\$3)	(3.03
19 Ace American Ins Co	22667	PA	\$93	1.28%	\$45	\$19	42.1
20 American States Preferred Ins Co	37214	IN	\$84	1.16%	\$60	\$30	50.5
21 Mitsui Sumitomo Ins Co of Amer	20362	NY	\$71	0.99%	\$38	\$15	40.9
22 Allstate Ins Co	19232	IL	\$71	0.98%	\$84	\$184	220.1
23 OneBeacon Ins Co	21970	PA	\$68	0.93%	\$58	\$56	96.7
24 Nationwide Mut Ins Co	23787	OH	\$65	0.89%	\$26	\$33	127.4
25 Ohio Cas Ins Co	24074	OH	\$60	0.84%	\$45	\$2	5.5
26 American Ins Co	21857	NE	\$59	0.81%	\$51	(\$1)	(2.65
27 American & Foreign Ins Co	24589	DE	\$57	0.79%	\$65	\$74	112.9
28 Oregon Automobile Ins Co	23922	OR	\$52	0.72%	\$28	\$6	19.9
29 Travelers Property Cas Of Amer	25674	CT	\$51	0.70%	\$59	(\$64)	(108.22
30 Cornhusker Cas Co	20044	NE	\$46	0.63%	\$41	(\$15)	(35.71
31 American Cas Co Of Reading PA	20427	PA	\$45	0.62%	\$58	(\$31)	(54.17
32 Firemans Fund Ins Co	21873	CA	\$39	0.55%	\$38	\$14	37.7
33 Western Natl Assur Co	24465	WA	\$39	0.54%	\$34	\$7	21.5
34 Progressive Preferred Ins Co	37834	OH	\$39	0.54%	\$38	\$13	33.8
35 American Zurich Ins Co	40142	IL	\$35	0.49%	\$18	\$7	39.0
36 American Home Assur Co	19380	NY	\$35	0.48%	\$28	(\$1)	(1.95
37 Federated Mut Ins Co	13935	MN	\$34	0.48%	\$37	\$1	3.8
38 Mid-Century Ins Co	21687	CA	\$34	0.47%	\$44	(\$30)	(69.68
39 Travelers Ind Co Of Amer	25666	CT	\$32	0.44%	\$24	\$15	63.9
40 Continental Western Ins Co	10804	IA	\$30	0.41%	\$26	\$0	0.0
All 194 Other Companies			\$831	11.49%	\$922	\$108	11.7
Totals (Loss Ratio is average)			\$7,231	100.00%	\$7,069	\$1,881	26.60

(1)Excluding all Loss Adjustment Expenses (LAE)